

# Why speculate about your pension income?

### Benefits of Pension Max

Pension Maximization (Pension Max) utilizes personal life insurance to provide survivor benefits so you can still enjoy the maximum payout your pension will provide.

- **Survivor benefits for your spouse**—Life insurance proceeds can be used to provide a continued income for your spouse when you die
- **Benefits for you if your spouse dies first**—Permanent life insurance builds tax-deferred cash value. Your policy can be surrendered if your spouse dies before you, or you can continue the policy and name a new beneficiary.
- **Flexibility**—Life insurance allows you to name contingent beneficiaries to receive the proceeds when both you and your spouse die (Pension plans normally do not have this option)
- **Higher monthly pension benefit**—Life insurance may allow you to receive the maximum pension benefit you are entitled to



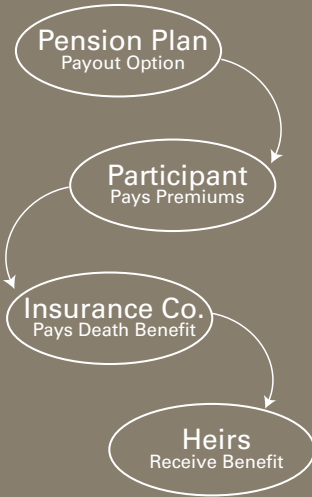
### Don't take a chance on guessing what your pension will be or the best way to take it!

When it comes time to consider your pension benefits you may face a tough decision between two common options. Determining which option you ultimately choose could cost you thousands of dollars per year and reduce your family's income.

So before you retire and make that irrevocable decision concerning your pension you may want to consider the alternatives. Remember, your choice today may have a drastic effect on your income and your family's standard of living for the rest of your life.

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## How Pension Maximization Works



- Prior to retirement you purchase a predetermined amount of life insurance and name your spouse as beneficiary.
- At retirement you elect the single life option with your spouse's permission and receive the maximum monthly income from the pension plan.
- At your death, your spouse continues to receive income from the proceeds of the life insurance policy.
- If your spouse dies first, you continue to receive your full monthly pension benefit. You can also keep the life insurance policy, name a new beneficiary, or surrender the policy for its cash surrender value.

## Your options

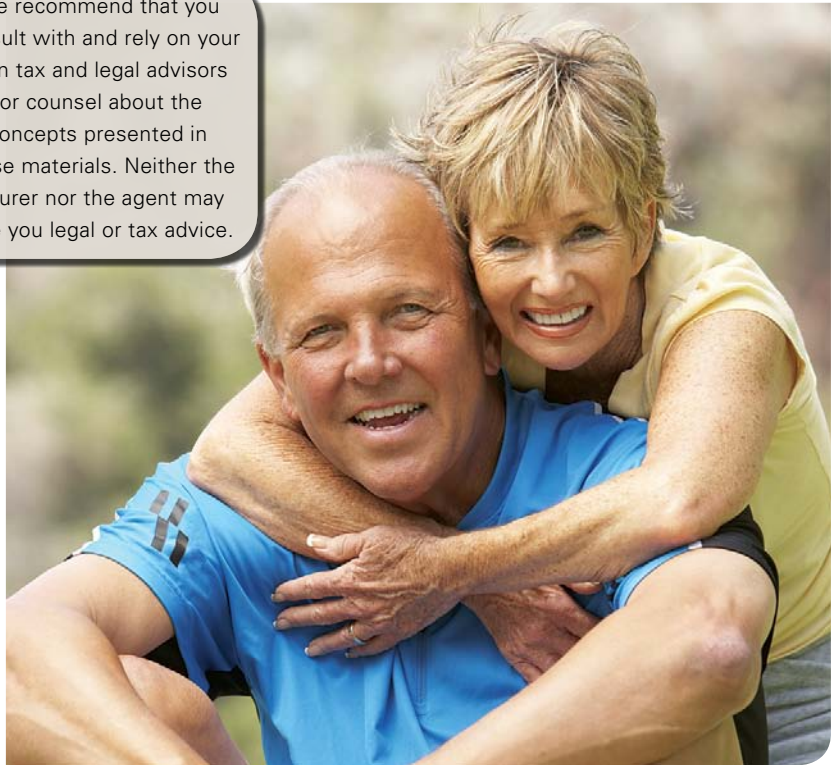
### Single Life Option

- Allows you to receive the largest monthly income possible throughout your life
- But, since it is based solely on how long you live, at your death your pension stops! If your spouse is still living, he or she will be left without a monthly source of income from your pension. Your spouse must agree to the single life option.

### Joint & Survivor Option

- Under current federal law, joint and survivorship options are automatically elected
- It pays a monthly benefit (typically 50% – 100% of the single life income) if your spouse survives you
- Is selected most often, based on the assumption your spouse will outlive you

We recommend that you consult with and rely on your own tax and legal advisors for counsel about the concepts presented in these materials. Neither the insurer nor the agent may give you legal or tax advice.



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