

# NEW YORK

LOBE LIFE INSURANCE COMPANY OF NEW YORK

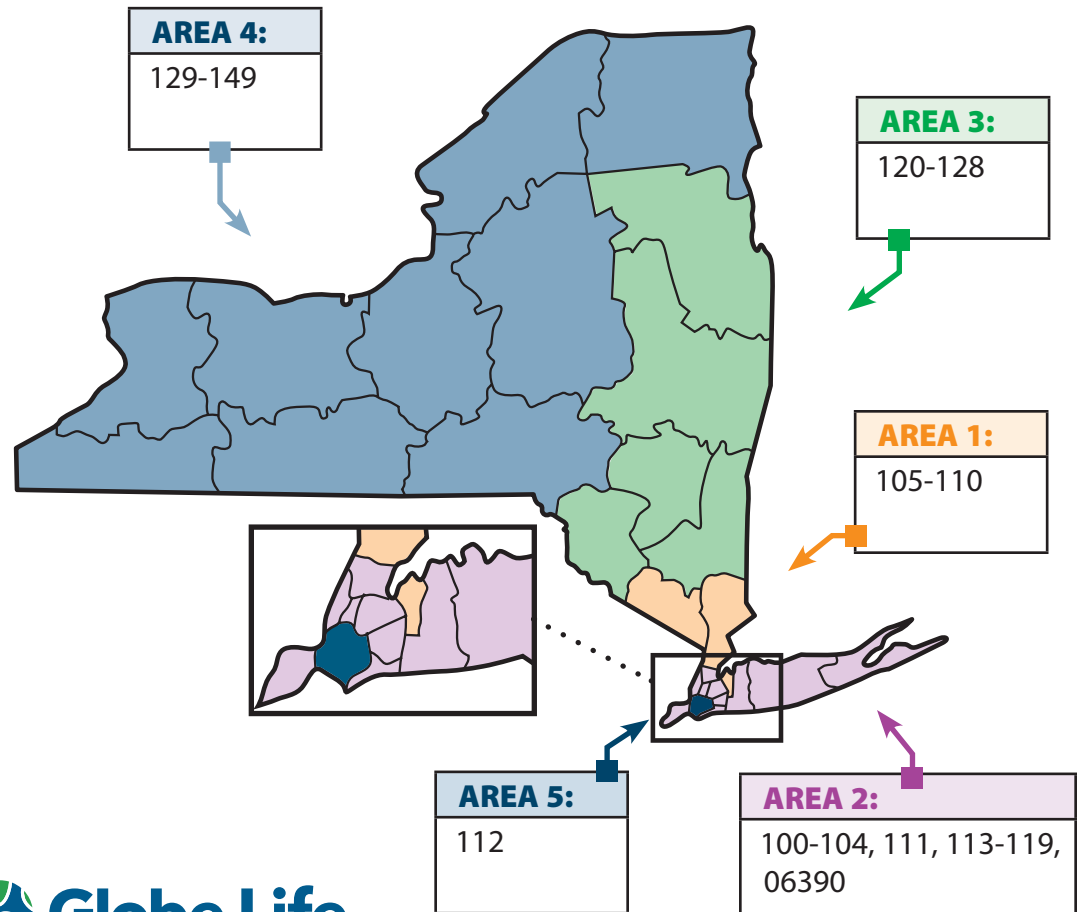
## 2021 ProCare<sup>®</sup> RATE SHEETS

**Plans C, F and F+** are only available to applicants first eligible for Medicare Part A before January 1, 2020.

**Community Rates** policy rates are the same for all ages. Community rates increase with medical care cost increases.

**Area Rate** policy rates vary by geographic location based on the applicant's current residence address as designated by three digit ZIP codes, indicated at the right.

**Renewal Rates** are based on the geographic rating area in which the policyholder currently resides.



| AREA 1 (ZIP 105-110)<br>AREA 2 (ZIP 100-104, 111, 113-119, 06390) |      |      |      |     |              |                 |                |
|---|------|------|------|-----|--------------|-----------------|----------------|
| PLAN  | A    | SA   | Q    | M   | Plan Code    |                 | Effective Date |
|   |      |      |      |     | Under Age 65 | Age 65 and over |                |
| A   | 2871 | 1436 | 718  | 240 | N9E          | N45             | 02-01-22       |
| B   | 3926 | 1968 | 984  | 328 | N9F          | N46             | 02-01-22       |
| C   | 4753 | 2377 | 1189 | 397 | N9G          | N47             | 02-01-22       |
| D   | 4685 | 2343 | 1172 | 391 | N9H          | N48             | 02-01-22       |
| F   | 4484 | 2242 | 1121 | 374 | N9I          | N49             | 02-01-22       |
| F+  | 864  | 432  | 216  | 72  | N9K          | N51             | 02-01-22       |
| G   | 4174 | 2087 | 1044 | 348 | N9J          | N50             | 02-01-22       |
| G+  | 864  | 432  | 216  | 72  | NCL          | NCK             | 02-01-22       |
| K   | 1642 | 821  | 411  | 137 | N9C          | N43             | 02-01-22       |
| L   | 2472 | 1236 | 618  | 206 | N9D          | N44             | 02-01-22       |
| N   | 3104 | 1552 | 776  | 259 | N9L          | N52             | 02-01-22       |

| AREA 3 (ZIP 120-128)<br>AREA 4 (ZIP 129-149) |      |      |     |     |              |                 |                |
|--|------|------|-----|-----|--------------|-----------------|----------------|
| PLAN   | A    | SA   | Q   | M   | Plan Code    |                 | Effective Date |
|  |      |      |     |     | Under Age 65 | Age 65 and over |                |
| A  | 2392 | 1196 | 598 | 200 | N9E          | N45             | 02-01-22       |
| B  | 3280 | 1640 | 820 | 274 | N9F          | N46             | 02-01-22       |
| C  | 3961 | 1981 | 991 | 331 | N9G          | N47             | 02-01-22       |
| D  | 3904 | 1952 | 976 | 326 | N9H          | N48             | 02-01-22       |
| F  | 3737 | 1869 | 935 | 312 | N9I          | N49             | 02-01-22       |
| F+   | 720  | 360  | 180 | 60  | N9K          | N51             | 02-01-22       |
| G  | 3479 | 1740 | 870 | 290 | N9J          | N50             | 02-01-22       |
| G+   | 720  | 360  | 180 | 60  | NCL          | NCK             | 02-01-22       |
| K  | 1368 | 684  | 342 | 114 | N9C          | N43             | 02-01-22       |
| L  | 2060 | 1030 | 515 | 172 | N9D          | N44             | 02-01-22       |
| N  | 2587 | 1294 | 647 | 216 | N9L          | N52             | 02-01-22       |

| AREA 5 (ZIP 112) |      |      |      |     |              |                 |                |
|------------------|------|------|------|-----|--------------|-----------------|----------------|
| PLAN             | A    | SA   | Q    | M   | Plan Code    |                 | Effective Date |
|                  |      |      |      |     | Under Age 65 | Age 65 and over |                |
| A                | 3216 | 1608 | 804  | 268 | N9E          | N45             | 02-01-22       |
| B                | 4409 | 2205 | 1103 | 368 | N9F          | N46             | 02-01-22       |
| C                | 5325 | 2663 | 1332 | 444 | N9G          | N47             | 02-01-22       |
| D                | 5249 | 2625 | 1313 | 438 | N9H          | N48             | 02-01-22       |
| F                | 5024 | 2512 | 1256 | 419 | N9I          | N49             | 02-01-22       |
| F+               | 968  | 484  | 242  | 81  | N9K          | N51             | 02-01-22       |
| G                | 4677 | 2339 | 1170 | 390 | N9J          | N50             | 02-01-22       |
| G+               | 968  | 484  | 242  | 81  | NCL          | NCK             | 02-01-22       |
| K                | 1839 | 920  | 460  | 154 | N9C          | N43             | 02-01-22       |
| L                | 2770 | 1385 | 693  | 231 | N9D          | N44             | 02-01-22       |
| N                | 3478 | 1739 | 870  | 290 | N9L          | N52             | 02-01-22       |

Only applicants first eligible for Medicare Part A before 2020 may purchase Plans C, F and High Deductible Plan F.

## COMMISSIONABLE PREMIUM

**AREA 1 (ZIP 105-110)**  
**AREA 2 (ZIP 100-104, 111, 113-119, 06390)**

| PLAN* | A        | SA       | Q        | M      |
|-------|----------|----------|----------|--------|
| A     | 2,871.00 | 1,436.00 | 718.00   | 240.00 |
| B     | 3,936.00 | 1,968.00 | 984.00   | 328.00 |
| C     | 4,521.00 | 2,261.00 | 1,131.00 | 377.00 |
| D     | 4,685.00 | 2,343.00 | 1,172.00 | 391.00 |
| F     | 4,252.00 | 2,126.00 | 1,063.00 | 354.00 |
| F+    | 864.00   | 432.00   | 216.00   | 72.00  |
| G     | 4,174.00 | 2,087.00 | 1,044.00 | 348.00 |
| G+    | 864.00   | 432.00   | 216.00   | 72.00  |
| K     | 1,642.00 | 821.00   | 411.00   | 137.00 |
| L     | 2,472.00 | 1,236.00 | 618.00   | 206.00 |
| N     | 3,104.00 | 1,552.00 | 776.00   | 259.00 |

**AREA 3 (ZIP 120-128)**  
**AREA 4 (ZIP 129-149)**

| PLAN* | A        | SA       | Q      | M      |
|-------|----------|----------|--------|--------|
| A     | 2,392.00 | 1,196.00 | 598.00 | 200.00 |
| B     | 3,280.00 | 1,640.00 | 820.00 | 274.00 |
| C     | 3,729.00 | 1,865.00 | 933.00 | 311.00 |
| D     | 3,904.00 | 1,952.00 | 976.00 | 326.00 |
| F     | 3,505.00 | 1,753.00 | 877.00 | 292.00 |
| F+    | 720.00   | 360.00   | 180.00 | 60.00  |
| G     | 3,479.00 | 1,740.00 | 870.00 | 290.00 |
| G+    | 720.00   | 360.00   | 180.00 | 60.00  |
| K     | 1,368.00 | 684.00   | 342.00 | 114.00 |
| L     | 2,060.00 | 1,030.00 | 515.00 | 172.00 |
| N     | 2,587.00 | 1,294.00 | 647.00 | 216.00 |

**AREA 5 (ZIP 112)**

| PLAN* | A        | SA       | Q        | M      |
|-------|----------|----------|----------|--------|
| A     | 3,216.00 | 1,608.00 | 804.00   | 268.00 |
| B     | 4,409.00 | 2,205.00 | 1,103.00 | 368.00 |
| C     | 5,093.00 | 2,547.00 | 1,274.00 | 424.00 |
| D     | 5,249.00 | 2,625.00 | 1,313.00 | 438.00 |
| F     | 4,792.00 | 2,396.00 | 1,198.00 | 399.00 |
| F+    | 968.00   | 484.00   | 242.00   | 81.00  |
| G     | 4,677.00 | 2,339.00 | 1,170.00 | 390.00 |
| G+    | 968.00   | 484.00   | 242.00   | 81.00  |
| K     | 1,839.00 | 920.00   | 460.00   | 154.00 |
| L     | 2,770.00 | 1,385.00 | 693.00   | 231.00 |
| N     | 3,478.00 | 1,739.00 | 870.00   | 290.00 |

\* The premium portions for the Market Stabilization Pool for all plans and Part B Deductible for plans C and F (only) have been subtracted from the appropriate mode to calculate commission